

Message Text

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17

ACTION NEA-10

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R 290750Z SEP 76
FM AMEMBASSY NEW DELHI
TO USDOC WASHDC
INFO SECSTATE WASHDC 8665
AMCONSUL BOMBAY
AMCONSUL CALCUTTA
AMCONSUL MADRAS

UNCLAS NEW DELHI 14381

E.O. 11652: N/A

TAGS: BEXP, IN

SUBJECT: MAJOR PROJECT: NTPC SEARCH FOR POWER RETAINER CONSULTANT

REF: (A) STATE 239061, (B) NEW DELHI 14013

1) COMMERCIAL COUNSELOR CALLED ON V.D. KAPUR, CHAIRMAN NTPC, AND PROVIDED INFORMATION IN REFTEL. KAPUR AND WE ARE MOST APPRECIATIVE OF THE PROMPT RESPONSE TO OUR INQUIRY. KAPUR SAID THAT HE HAS ALREADY HEARD FROM STONE AND WEBSTER AND BALCK AND VEATCH, AS A RESULT OF HIS INQUIRIES TO THESE FIRMS. BLACK AND VEATCH REP IS MEETING KAPUR THIS WEEK.

2) KAPUR STATED THAT THE NTPC WILL MAKE A TOTAL INVESTMENT OF THE EQUIVALENT OF DOLS 3 MILLION FOR FOUR POWER GENERATING COMPEXES WITHIN THE NEXT 10 YEARS. THE FIRST WILL BE AT SINGRAULI IM EASTERN UTTAR PRADESH. THIS IS A COAL BASED STATION AND DESIGNED TO HAVE FIVE GENERATING UNITS OF 200 MW CAPACITY AND TWO UNITS OF 500 MW. THE IBRD ALREADY HAS SURVEYED THE PROJECT AND KAPUR EXPECTS TO BEGIN DETAILED NEGOTIATIONS WITH THE BANK FOR THREE 200 MW UNITS IN NOVEMBER. HE STATED THAT GLOBAL TENDERS WILL BE INVITED IN ACCORDANCE WITH IBRD PROCEDURE. IN OUR JUDGEMENT, BHARAT HEAVY ELECTRONICS LIMITED HAS THE CAPABILITY TO SUPPLY MOST OF THIS EQUIPMENT AND THEREFORE HAS AN ADVANTAGE AS IT WILL RECEIVE A 15 PERCENT LOCAL PROCUREMENT PREFERENCE IN ACCORDANCE WITH IBRD PROCEDURES.

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3) THE SECOND PROJECT IS PLANNED FOR KORBA IN MADHYA PRADESH
AND WILL HAVE A 2000 MW GENERATING CAPACITY.

4) THE THIRD WILL BE IN WEST BENGAL OR
BIHAR.

5) THE FOURTH WILL BE IN ANDHRA
PRADESH OR TAMIL NADU.SAXBE

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